



Grand Opening - August 16th 2022

Pharmacy of Grace had its grand opening on August 16, 2022 with a ribbon cutting ceremony. We were honored to have several notable guests in attendance including Tyrone Garner, the mayor of Kansas City, KS.

"Why did I start this? Why is our board starting this? Why is our staff engaged? It is really very simple. We're actually answering the call that Jesus gave us to serve. And if you look at Matthew 25 it goes further as what we are supposed to do. For I was hungry and you gave me something to eat, I was thirsty and you gave me something to drink, I was a stranger and you invited me in, I needed clothes and you clothed me, I was sick and you looked after me... And they said master when did we do that? He said when you take care of those most in need, you are doing it for me. At Pharmacy of Grace that is our mission." - John Yost

Services and Partners at the Grand Opening

In partnership with the Pharmacy of Grace Grand Opening Ceremony, our friends and neighbors at Church Of The Resurrection Mobile Food Pantry and Mercy & Truth Medical Missions provided food, blood pressure checks, and diabetes testing to the community. These important services brought people out from the neighborhood so we could help spread the word that our pharmacy doors are officially open.

We had KSHB 41 News and WDAF Fox 4 out at the pharmacy early in the morning doing live shots covering our grand opening. KCTV Channel 5 also covered the grand opening ceremony.



Pharmacy of Grace



Inside this issue

Demolition / Construction	2
Community Leader Visits	2
Employee Spotlights.....	3 & 5 & 6
KC Star Cover Story.....	5
Inside the Numbers	7

Special points of interest



41
KSHB



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Founder and Board Chair, John Yost, is swinging the honorary first sledgehammer to celebrate this exciting milestone.

Demolition Begins and Construction Follows

Demolition started at the Pharmacy of Grace site on March 4, 2022. The hard workers with 3 Square Contracting, Inc. removed some of the old cabinets in our building so they could be repurposed by our wonderful neighbors Mercy & Truth Medical Missions. They began heavy demo, knocking out walls, on March 7th to make way for our new pharmacy lay-out.

We wouldn't have been able to open our doors without such amazing support from our donors. Thanks to the Sunderland Foundation for helping us build this dream.

New walls started going up the second week of May. The vision started taking shape and we could see the three consultation suites, the waiting room area, medication storage area, fulfillment area, and finally the

verification area.

Pharmacy cabinets and shelving were installed the last week of June. Construction was completed on July 8th, just days before the pharmacy system was assembled and installed in the pharmacy work areas.



"Thanks to the Sunderland Foundation for helping us build this dream."

Community Leaders Visit

Even before we opened our doors, KCK Mayor Tyrone Gardner and UG Commissioner Melissa Bynum toured Pharmacy of Grace. The Mercy and Truth Medical Missions clinic and Executive Director Geofrey Kigenyi brought the two KCK leaders next door to check out the construction progress at Pharmacy of Grace. What an honor it was to share our story with them.



Senator Roger Marshall Visits Pharmacy of Grace

Pharmacy of Grace staff had the amazing opportunity to give Senator Roger Marshall, M.D. and his staff on July 15th. They were given a tour of the Pharmacy of Grace and we were able to tell Dr. Marshall about our mission and vision of serving our uninsured and underinsured neighbors.

We discussed the issues of healthcare, pharmacy access, our translations services to help promote health literacy, and financial avenues to help the patient population we serve.

Special thanks to Mercy & Truth Medical Missions for inviting the senator and allowing us to show him around our pharmacy while he toured the Mercy and Truth Medical Missions clinic.

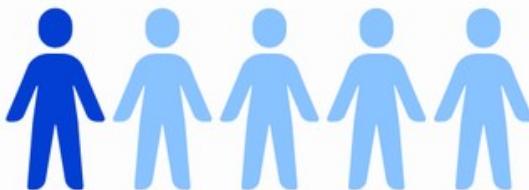


Our Vision is for all people, regardless of age, race, national origin, ethnicity, gender, religion, disability or sexual orientation, to have affordable and sustainable access to prescription medications and pharmacy services that optimize health in our community. Most of all, we will provide hope, often at very dark times.



In Wyandotte County, almost 1 in 5 people have no medical insurance

(17% uninsured - 28,095 individuals)



pharmacyofgrace.org

Why is Pharmacy of Grace such an important addition to Wyandotte County? So many people are uninsured and so many more are underinsured. If people can't afford their medications, their illnesses are unmanaged and people get sicker and sicker. We are here to help improve the health and well-being of our neighbors in KCK.

Kelly Villegas Hospitality Manager

"I grew up, raised my children, and live in the Argentine community in Kansas City, KS. I am proud and excited to be a part of the mission of Pharmacy of Grace, offering affordable prescription medication and bridging the gap in communication that often creates a barrier in obtaining medications and understanding how to use them."

"I believe that it is very important that everyone has access to medication that they need at an affordable price. I have always wanted to be a part of an organization where I could be involved in helping the community as a bilingual (Spanish/English speaking person), as well as helping those who speak different languages."



Board of Directors

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Board Member

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Board Member

MAKING MEDS MORE ACCESSIBLE

Breaking
the cycle of
unmanaged
medical
conditions.



Sandra Zamarripa

Pharmacy Operations Manager, CPhT

Born and raised in Wyandotte county, and a mother of two. Nationally certified and holds pharmacy licenses in both Kansas and Missouri. Sandra has been working with medications for fifteen years and has experience in a retail drug store chain and closed door corporate pharmacy.

"Growing up in a household of six, I do relate and understand how one would put their own health needs aside instead of making it the main priority. When my family members call to ask: 'Where do I go fill my medication?' A common question we all know too well! Just to find out that they never started the medication due to cost. That is why I joined Pharmacy of Grace. I believe in the mission of helping that individual who is uninsured and underinsured. To have medications more accessible so we can have a healthy and safe community."



'Unbelievable good price': KC-area pharmacy dispenses bargain medicine — and hope

Our Cover Story in **THE KANSAS CITY STAR.**

Americans spend more on prescription drugs — about \$1,300 per person per year — than anyone else in the world. Because of the nation's high drug prices, plus steep out-of-pocket expenses, many people, especially those with chronic illnesses such as asthma and hypertension, risk their lives by skimping on doses to make them last longer, or don't take them at all because they can't afford them. One study found 16% of diabetes patients skip their medications because of the cost. "In the United States, not just in Wyandotte County but in the whole country, up to 3 out of 10 prescriptions that are written are never filled," said Yost, a pharmacist by training and a retired pastor from United Methodist Church of the Resurrection.

Read more at: <https://www.kansascity.com/news/business/health-care/article268093642.html#storylink=cpy>

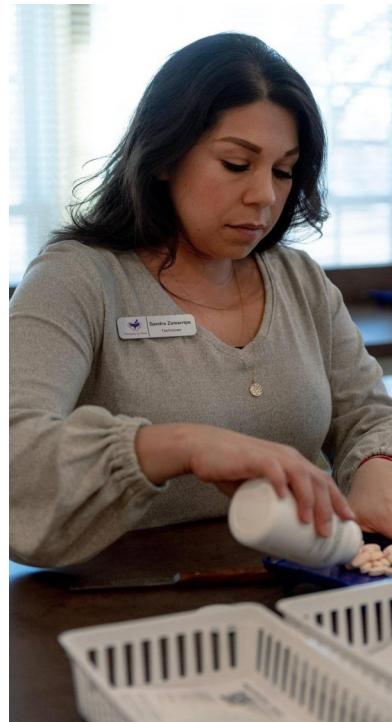
"But more shocking, more importantly, is that for every prescription that is given to a patient, 1 out of 2 of them are not taken as prescribed. So patients don't follow the directions or they don't understand the directions." He knows what happens when people picking up prescriptions at the pharmacy are asked if they'd like to speak to the pharmacist. Most often, they say no. That can't

happen at Pharmacy of Grace, which offers prescription medications at reduced prices to low-income, uninsured or underinsured patients, while breaking down language barriers that sometimes stand in the way.

Read more at: <https://www.kansascity.com/news/business/health-care/article268093642.html#storylink=cpy>

It is full-service but clearly not the CVS on the corner. It's not meant to do high-volume traffic. Patients do not leave with their prescriptions before they sit down and talk with Michael Fink, the pharmacist in charge. Consulting with every patient takes time, but educating them about their medications so they'll take them, correctly, is central to the mission. Interpreters who can speak up to 300 languages and help Fink talk to patients are a phone call away. So far Spanish is the most common language among patients, followed served 185 patients since it opened in August — 85% living far below the federal poverty level — and filled 670 prescriptions.

Read more at: <https://www.kansascity.com/news/business/health-care/article268093642.html#storylink=cpy>



Michael Fink Pharmacist-in-Charge

Michael has been a pharmacist since 2000. He has 19 years of pharmacy management experience. This is Michael's first endeavor into the non-profit world of pharmacy. He has previously worked for retail pharmacies in Lawrence, Overland Park, Kansas City MO, and Kansas City KS.

"I was attracted to the Pharmacy of Grace after visiting with many of the board members and hearing their commitment to the vision, mission, and purpose. After several days of prayerful consideration, I knew this was the place that God had called me to be. As a charitable pharmacy, we plan to provide many services that the normal retail pharmacy cannot. Pharmacy of Grace plans to offer a state-of-the-art pharmacy experience that is patient centric. We will focus on getting the patients their medications, improve their health literacy and medication adherence. That involves using interpretive services when designing three consultation suites that to meet the patients needs."



Why is Pharmacy of Grace such an important addition to Wyandotte County? So many people are uninsured and so many more are underinsured. If people can't afford their medications, their illnesses are unmanaged and people get sicker and sicker. We are here to help improve the health and well-being of our neighbors in KCK.

Andi Neuhofel, Pharm.D. Pharmacist



Andi has been a wonderful addition, filling in for our pharmacist-in-charge as needed. She has 17 years of experience working as a pharmacist at Walgreens and Cerner Corporation.

"Working at Pharmacy of Grace has been an absolute blessing. I get to use my degree to help those most vulnerable and in need. This is why I went to pharmacy school in the first place. I feel a calling to serve the community with my pharmacy knowledge and am happy this pharmacy opportunity presented itself to me."

Pharmacy Staff

Michael Fink, Pharm.D.

Pharmacist-in-Charge

Andi Neuhofel, Pharm.D.

Pharmacist

Sandra Zamarripa, CPhT

Pharmacy Operations Manager

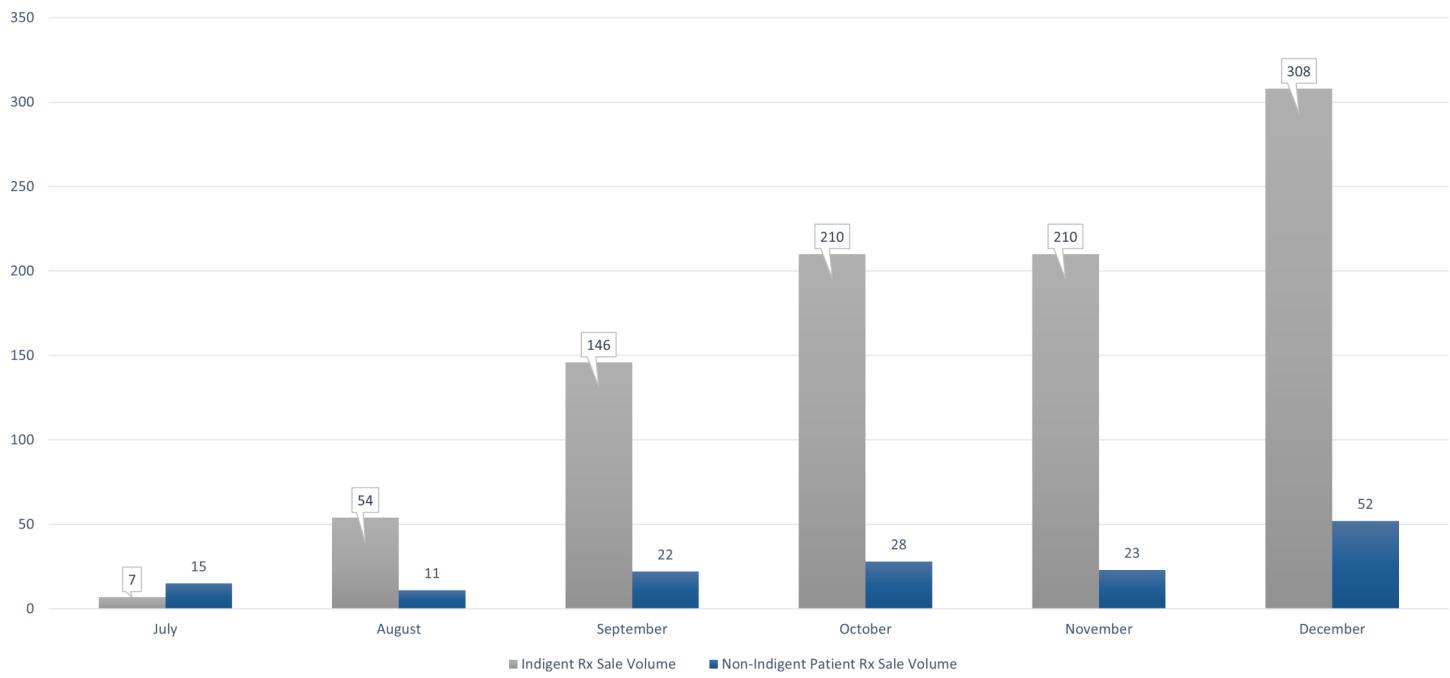
Kelly Villegas

Hospitality Manager

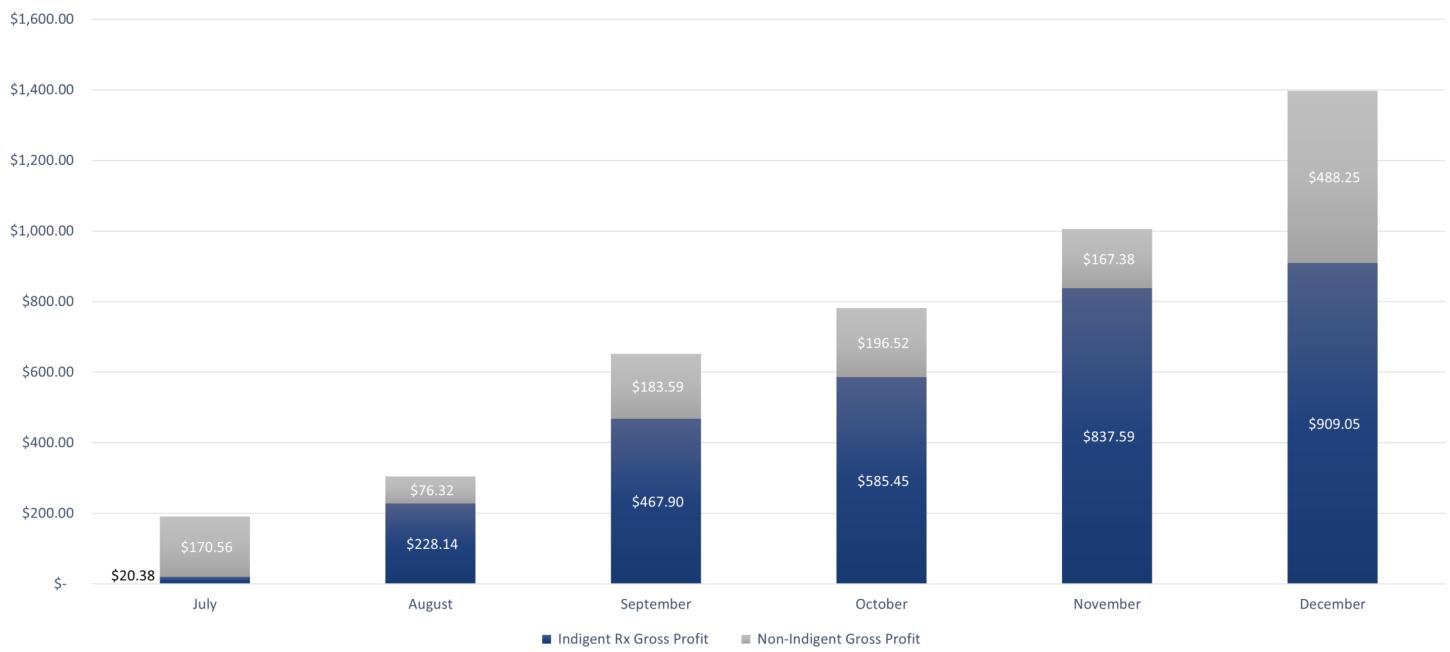


Statistical Data

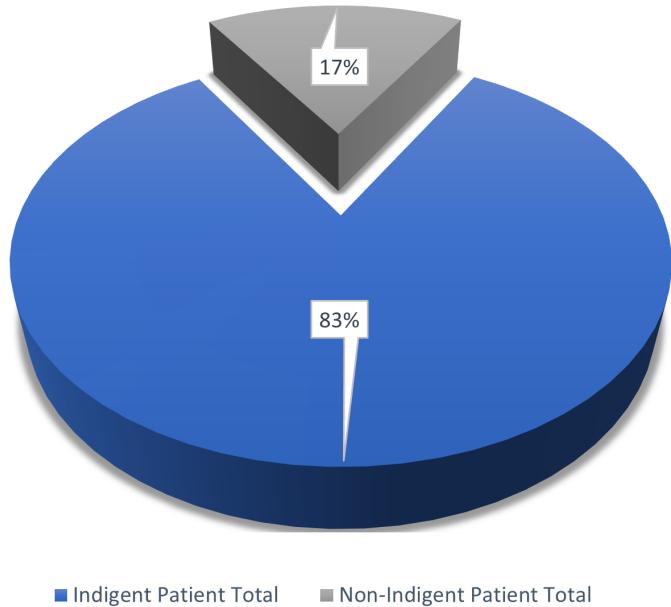
Rx Volume (Indigent vs Non-Indigent)



Rx Gross Profit (Indigent, Membership, Non-Indigent)



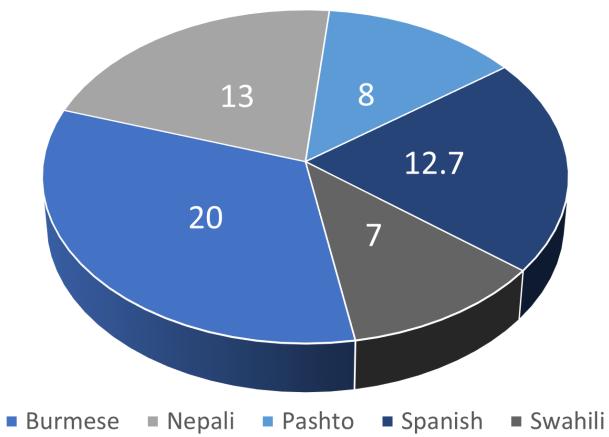
Patient Ratio (Indigent vs Non-Indigent)



Volunteer & Student Hours in 2022



Video Interpretive Service
Average Minutes per Language



Pharmacy of Grace is a charitable pharmacy focused on helping uninsured and underinsured people afford their medication each and every month, not just on a short-term basis. Pharmacy of Grace has private and nonprofit partnerships that can help patients access prescription medications at a deep discount.

VISION, MISSION, AND PURPOSE

Our **Vision** is for all people, regardless of age, race, national origin, ethnicity, gender, religion, disability or sexual orientation, to have affordable and sustainable access to prescription medications and pharmacy services that optimize health in our community. Most of all, we will provide hope, often at very dark times.

The **Purpose** of Pharmacy of Grace, Inc. is to break the cycle of homelessness, poverty, school absentee days, and unemployment caused by unmanaged medical conditions. Many chronic medical conditions (such as hypertension, diabetes, congestive heart failure, asthma, COPD, bipolar, and migraines) often go unmanaged, which eventually can cause people to seek costly medical care and possible emergency hospitalization.

The **Mission** of Pharmacy of Grace is to improve access to prescription medication for uninsured and underinsured individuals and to increase the number of prescription medications available to vulnerable populations in Kansas.

Pharmacy of Grace

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Pharmacyofgrace.org

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