

2023

Pharmacy of Grace Annual Report



The **Mission** of Pharmacy of Grace is to improve access to prescription medication for uninsured and underinsured individuals and to increase the number of prescription medications available to vulnerable populations in Kansas.

Making Meds More Accessible

Our **Vision** is for all people, regardless of age, race, national origin, ethnicity, gender, religion, disability, or sexual orientation, to have affordable and sustainable access to prescription medications and pharmacy services that optimize health in our community.

At A Glance

Key data from our first 17 months in operation
July 2022 - December 2023 (total numbers from both locations)

Patients Served	Patient Encounters	Prescriptions Filled	Patients <300% FPL	Prescriptions <300% FPL
1366	12,577	9,745	68%	80%

Letter from the Founders

When we opened our doors a year and a half ago, we knew the story the data told: our location near I-635 and Minnesota is an area of tremendous healthcare need. Almost one in five people in our community have no medical insurance.

Now we know many of the stories behind that data. People like Marie, who was hospitalized and nearly in a coma when she couldn't afford her thyroid medicine. Since coming to Pharmacy of Grace, her condition has stabilized. Lexi needed more than \$600 worth of medications for her chronic conditions and couldn't afford them until she started coming to us. Since we opened 17 months ago, more than half (53%) of our total prescriptions filled have been for uninsured patients living in deep poverty (<100% the federal poverty level.)

Nationally, 20-30% of medications doctors prescribe are never filled, and nearly half of medications for chronic conditions aren't taken as prescribed. Pharmacy of Grace offers affordable medications and one-on-one counseling to ensure patients understand how to take them. Pharmacists see patients 12 times more than doctors, and we care deeply about closing this access and education gap in our community.

The data in this report shows we are on target in our mission of providing consistent access to prescriptions for underinsured and uninsured patients with chronic diseases. Thank you for your generosity in supporting our mission, compassion for our most vulnerable neighbors, and advancing health equity in our community.

Sincerely,

John and Sara Yost
Co-Founders, Pharmacy of Grace
Making Meds More Accessible



Our KCK Location

721 N. 31st St. #100 Kansas City, KS 66102



- Only standalone charitable pharmacy in Kansas
- Full-service pharmacy open to anyone
- Fully insured patients help support our mission
- Grace Meds program for uninsured/underinsured patients who qualify (300% or below the federal poverty level)



Shawnee Presence

11644 W 75th St. Suite #103 Shawnee, KS 66214

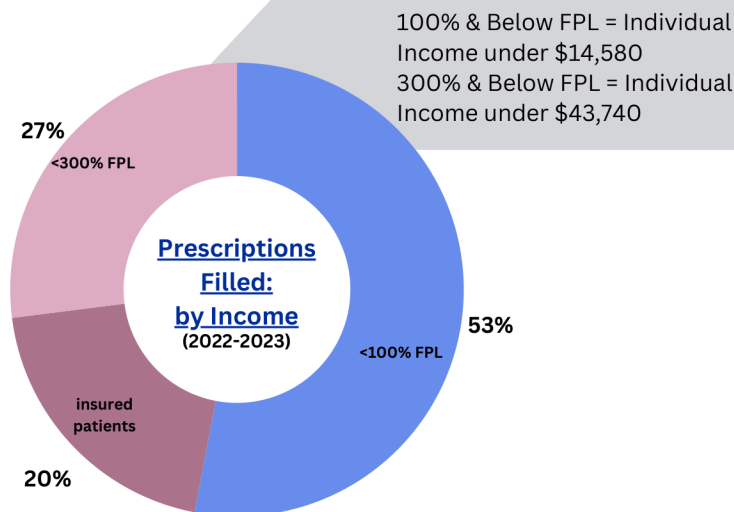
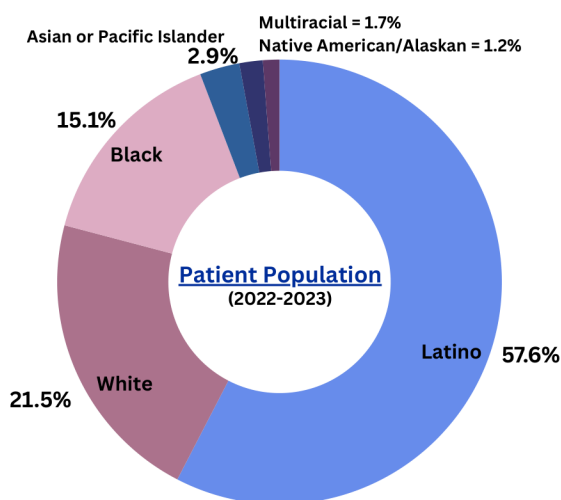
Pharmacy of Grace announced delivery into Johnson County in March 2023. As part of our partnership with Mercy & Truth, we deliver and counsel patients at the Shawnee clinic location. The delivery pilot is possible because of a grant from the Johnson County Board of Commissioners.

Shawnee Pilot Program

Prescriptions Filled	Prescriptions for <300 FPL
1631	74%
Patients Served	Patient Encounters
257	819

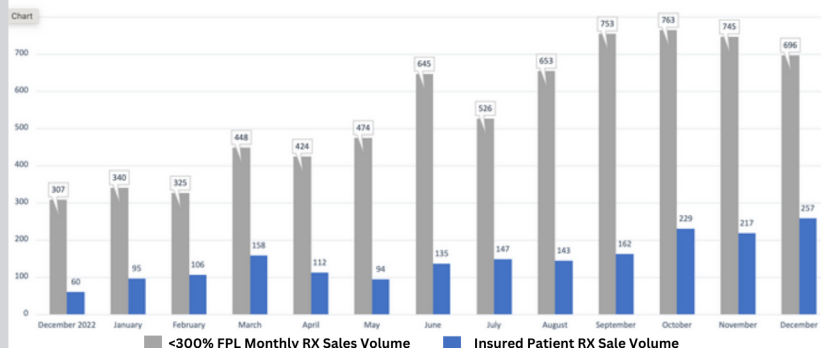
Who We Serve

Since opening in July 2022, we have provided 9,745 total prescriptions to patients in both locations. Our patient population reflects the diversity of our community including a substantial immigrant population: 44% of our patients either don't speak English or don't speak it well. In addition to Spanish-speaking staff, we also have a translation service covering 300 languages. This allows us to connect with our patients and provide medication counseling regardless of their primary language.



Growth: RX Volume

From December 2022 to December 2023, our prescription volume has almost tripled. The increase in insured patient prescription volume shows that we are increasing revenue, which will support our long-term goal of sustainability.



Board of Directors

John Yost, PharmD, MBA
Co-Founder & Board Chair

Sara Yost, PharmD, PMP, BCMAS
Co-Founder & Board Secretary

Liz Sutherland, R. Ph.
Board Treasurer

Brenda Chumley

Michael R. Dunaway

Jason Gant

Colby Jones

DongJoo "DJ" Kim

Ryan Matthews

Mary Jane Muchow

Troy Ross

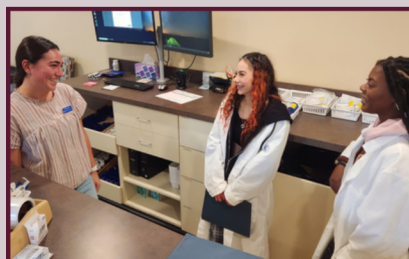
Janelle F. Ruisinger, PharmD, FAPhA

Carlos Salazar

Future Pharmacists

PoG is proud to play a role in training future pharmacists. We are a preceptor site for UMKC and KU pharmacy students. In 2023, we had eight students in clinical training at our pharmacy.

We also hosted students from Wyandotte High School in the KCK Public School District through a job shadowing program for youth interested in health science fields. In all, students spent 1,776 hours in our pharmacy.



Current Staff

Full-time staff:

Michael Fink, PharmD
Pharmacist-In-Charge

Janice Benjamin
Interim Executive Director

Brandon Powers, PharmD
Pharmacist

Sandra Zamarripa, CPhT
Pharmacy Operations Manager

Kelly Villegas
Hospitality Manager

Part-time Pharmacist:

Kari Duede, PharmD

PRN Pharmacists:
Andi Neuhofer, PharmD
Emily Jobson, PharmD

Rubi's Story

Rubiselda Velazquez started coming to us in July 2022 when we first opened. She couldn't afford her insulin, so she was in and out of the hospital and couldn't work because of her poor health.

Today, she says she's feeling better, getting healthier and gaining weight. Rubi has not been back to the hospital since being on all her meds. She can now work three days a week, is able to save up some money, and feels like she's getting her rhythm back.

When Rubi picked up her insulin and other medications recently, her bill would have been more than \$3300 dollars even with a discount plan. At Pharmacy of Grace, she paid only \$26.



**BEFORE COMING TO
PHARMACY OF GRACE...**

**75% OF PATIENTS
DID NOT HAVE
CONSISTENT ACCESS TO
THEIR MEDICATIONS.**

**DONATE TODAY!
PHARMACYOFGRACE.ORG**



Pharmacy of Grace
721 N 31 St., Ste #100
Kansas City, KS 66102
(913) 953-8260
PharmacyofGrace.org



Major Funders 2022-2023

We are grateful to the many donors who have supported us since opening our doors in 2022 with gifts and grants at all levels. Special thanks to those who donated \$5,000 and above:

Advent Health
Bob and Kris Balderston
Greg and Kathy Best
Cedar Creek Chapter of 100
Women Who Care
CHC Consulting, Ryan
Matthews
Dehaemers Family Charitable
Trust
Dunn Family Foundation
John & Effie Speas Memorial
Trust, Bank of America
H & R Block Foundation
Health Forward Foundation
Margaret Hudgins
Mariner Foundation
Frank and Margaret G. McGee
Charitable Fund

William G. McGowan Charitable
Fund
Jeff & Mary Jane Muchow
Optum Services/ OptumRx
Thomas and Mary Phillips
Michael and Brandy Rea Family
Foundation
REACH Healthcare Foundation
Vivian & Hymie J. Sosland
Charitable Trust
Sunderland Foundation
Sunflower Foundation
Steve* & Liz Sutherlin
Joseph and Tracy Taylor
United Methodist Church of the
Resurrection
Wyandotte Health Foundation
John and Sara Yost

*deceased