



Pharmacy of Grace

Making Meds More **Accessible**

2024 ANNUAL REPORT

The Mission of Pharmacy of Grace is to improve access to prescription medication for uninsured and underinsured individuals and to increase the number of prescription medications available to vulnerable populations in Kansas.

Our Vision is for all people, regardless of age, race, national origin, ethnicity, gender, religion, disability, or sexual orientation, to have affordable and sustainable access to prescription medications and pharmacy services that optimize health in our community.

AT A GLANCE:

Key data for fiscal year Jan. 1 - Dec. 31, 2024

1,934

Patients Served



18,417

Patient Encounters



19,486

Prescriptions Filled



80%

Patients <300% FPL



73%

Prescriptions <300% FPL

Dear Supporters,

It has been an incredible year. A year of impressive growth and heartwarming stories. Every day is a chance for our pharmacy to impact lives and make a difference.

Our team sees this impact all the time: how offering patients hope makes all the difference. We have witnessed patients walk in our doors frustrated with a healthcare system that often feels out of touch and the profound relief in their eyes when we tell them we can help. In this annual report you will read about one of these patients, but with every story we tell there are hundreds more. The future healthcare landscape is uncertain, and our services are needed now more than ever before. Your support is the light of hope our patients need.

Our growth this past year has been extraordinary. From our opening in summer 2022 through January 2024, we filled 10,000 prescriptions—an impressive pace. But in the months that followed, demand surged as we welcomed hundreds of new patients, including many from the Duchesne Clinic closure. By January 2025, we proudly celebrated filling our 30,000th prescription—tripling our total in just one year. This milestone was made possible by our incredible supporters, whose generosity allowed us to invest in a [pharmacy robot](#) to streamline operations. (And thanks to you, our robot now has a name—Gracie!)

The growth may be in part because of the increasing costs of prescription medications. The [KC Health Collaborative](#) recently reported that prescription prices are growing (on average) almost 15% a year. Our Grace Meds program is helping patients cope with the financial pinch. In 2024, we saw a significant rise in the number of patients facing economic hardship, with more individuals and families relying on our support. This growth reinforces our commitment to serving those who need it most and ensuring that cost is never a barrier to essential care.



Remember that behind all the statistics and every number in this report is a person and their story—a story we are helping to rewrite with improved access to life-changing medications. Thank you for standing with us, caring for our most vulnerable neighbors, and making a healthier, more equitable community possible.

Sincerely, *John and Sara Yost*

Co-Founders, **Pharmacy of Grace**
Making Meds More Accessible

OUR BOARD

John Yost, PharmD, MBA
Co-Founder & Board Chair

Sara Yost, PharmD, PMP, BCMAS
Co-Founder & Board Secretary

Colby Jones, CPA
Board Treasurer

Yolanda Byers
Brenda Chumley
Michael R. Dunaway
Cathy Harding
DongJoo "DJ" Kim
Ryan Mathews
Mary Jane Muchow
Carlos Salazar
Liz Sutherlin

OUR STAFF

Michael Fink, PharmD
Vice President of Clinical Operations,
Pharmacist-in-Charge

Janice Benjamin
Interim Executive Director

Pharmacists:
Brandon Powers, PharmD
Kari Duede, PharmD

PRN Pharmacists:
Andi Neuhofer, PharmD
Emily Jobson, PharmD
Kim Boaz, PharmD

Sandra Zamarripa
Pharmacy Operations Manager CPhT

Kelly Villegas
Hospitality Manager

Jazmin Jimenez
Pharmacy Technician

Michaela Kidd
Stewardship Manager



Making Meds More Accessible

WHO WE SERVE

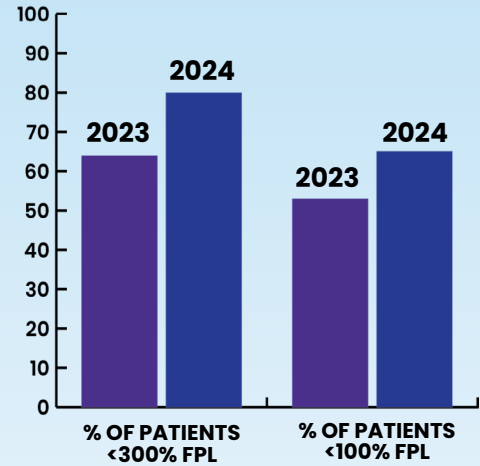
We are a full-service pharmacy open to all, but our **Grace Meds** program for uninsured patients supports patients 300% and below the Federal Poverty Level (FPL), which is an individual making less than \$46,950.

In 2024, 80% of our patients fell into that category, a 15% increase from last year. We also saw an increase in patients living at 100% below FPL, which is a family of four surviving on \$32,150 – that number rose from 53% to 64%.

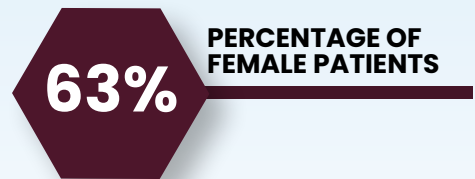
This reflects both the growing need for accessible healthcare in our community and the vital role Pharmacy of Grace plays in supporting those who are most vulnerable. Thanks to your generosity, we are able to provide important medications to individuals and families who might otherwise go without.

Pharmacy of Grace continues to serve a remarkably diverse community, ensuring equitable healthcare access across racial and ethnic groups.

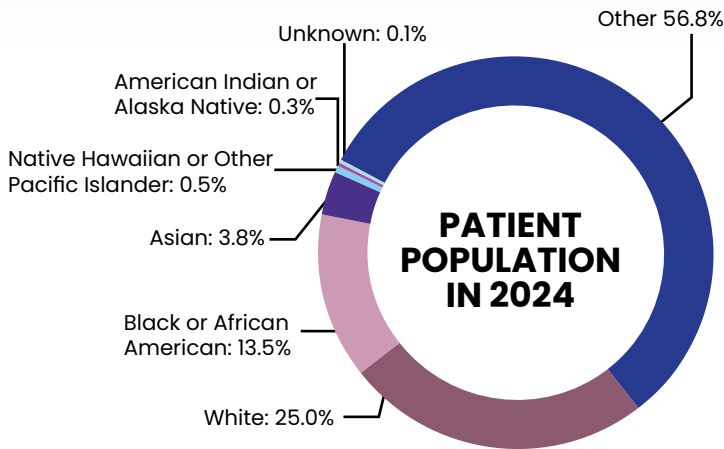
More than half of our patients in 2024 were women (63%), with 51% of them living below 300% FPL. We know that many of them are the primary caregivers for their families, and when mothers cannot afford their medications, their entire household suffers.



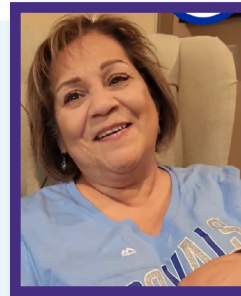
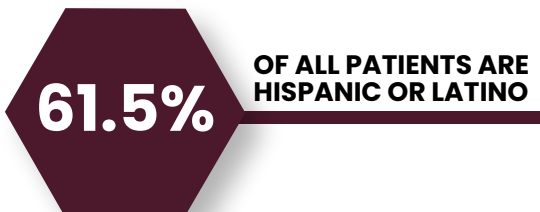
<300% FPL = an individual making less than \$46,950
<100% FPL = an individual making less than \$15,060



PATIENTS BY RACE



PATIENT ETHNICITY



DIANE'S STORY

After a frightening hospital stay with a blood sugar level of 500, Diane Marquez knew she had to take control of her health. With the help of insulin, Metformin, and guidance from a dietitian, she learned how to manage her diabetes and prioritize her well-being. But affording her medication was another challenge—until she found Pharmacy of Grace.

"Pharmacy of Grace is so worth it because I can afford it, and if I can afford it, I can stay healthy," Diane shared. With compassionate support and affordable prescriptions, she now has the resources she needs to stay healthy and be there for her grandchildren.

IMMUNIZATION PROGRAM

In 2024 we launched our formal patient education and vaccination program. Funders helped us purchase flu vaccines and more medical grade refrigerators, so we could have plenty of vaccine storage space.

In 2023 we provided only 16 vaccinations to 15 people. In 2024 we were able to provide 444 vaccinations to 342 unique patients and the majority of these went to patients in need (**< 300% FPL and uninsured**). Dr. Powers, along with our other pharmacists, pharmacy students, and volunteers participated in 13 community events in 2024 both at our facility and throughout the community to educate and dispense flu vaccines.



342

PATIENTS VACCINATED
(Flu, Shingles, Covid)

216

PATIENTS VACCINATED
<300% FPL, NO INSURANCE
(Flu, Shingles, Covid)



PILL BOX PROJECT

Jason Terry from Blue Gurus spearheaded the Pharmacy of Grace PillBox Project for us so that we could provide pillboxes to all our patients. Pillboxes are an effective tool for ensuring patients are taking their medications consistently.

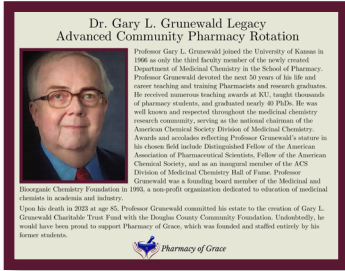
Thanks to generous donations, we raised enough funds to order 1,300 weekly pill organizers, helping individuals keep their medications protected and properly managed.

MEDICATION COUNSELING

A key part of our patient model is patient counseling. This is because **the most expensive medications are the ones taken incorrectly or not taken at all**. We ensure patients understand their medications before they leave the pharmacy. We have translation and interpretation services, so we can communicate with patients and have printed instructions in their native language to take home. Our service covers 300+ languages. Our most common languages in 2024 have included Spanish, Kinyarwanda, Swahili, Burmese, Dari, Arabic, and Kirundi.

When Anastasia Mwanthi arrived in the U.S. to visit family, she discovered her diabetes medication was unaffordable, with one prescription alone costing nearly \$500 a month! She and her daughter Winnie, discovered Pharmacy of Grace, and although they were skeptical at first, Winnie quickly realized there was no catch—just accessible, affordable medication. Anastasia was thrilled to discover that we printed her medication instructions in Swahili and an interpreter explained them in her native language. She felt truly supported and Winnie was overjoyed: "We were lucky to find Pharmacy of Grace."





Making Meds More Accessible

DONOR SPOTLIGHT: DR. GARY L GRUNEWALD LEGACY



In November, Pharmacy of Grace dedicated our student rotation program in honor of the late Dr. Gary L. Grunewald, celebrating his lifelong commitment to pharmacy education and community service. As part of the ceremony, we also hung a commemorative plaque in the pharmacy, ensuring his legacy will continue to inspire future generations. The Dr. Gary L. Grunewald Legacy Advanced Community Pharmacy Rotation provides future pharmacists with hands-on experience in clinical care, operations, and patient education and counseling.

23 students have participated in our student pharmacy rotation program to date. Students from KU, UMKC, and Regis (in Denver).

We are grateful to the trustees of the Dr. Gary L. Grunewald Charitable Fund of the Douglas County Community Foundation for their generous gift to the pharmacy. Many of our founders and pharmacists were Dr. Grunewald's students, and we are honored to carry on his legacy. As trustee Michael Rafferty shared, "Gary would be very proud of you and your team."



From left to right back row:
POG VP of Clinical Operations/Pharmacist-in-Charge Michael Fink, Trustee Tim Caldwell, POG Co-Founder John Yost

From left to right front row:
Trustee Dan Flynn, POG Co-Founder Sara Yost, Trustee Mike Rafferty.

MAJOR DONORS & FUNDERS IN 2024

- AdventHealth Shawnee Mission
- Kris and Bob Balderston
- The Ronald D. Deffenbaugh Foundation
- The Dehaemers Family Charitable Trust
- The Dunn Family Foundation
- Dr. Gary Grunewald Charitable Fund of the Douglas County Community Foundation
- Stephen P. Harrison
- Hartley Family Foundation
- W. K. Kellogg Foundation Trustee Donor-Advised Fund at the Greater Kansas City Community Foundation
- Mariner Foundation
- Frank and Margaret G. McGee Charitable Fund at the Greater Kansas City Community Foundation
- [William G. McGowan Charitable Fund](#)
- OptumRx
- Mary and Thomas Phillips
- The REACH Healthcare Foundation
- Resurrection, A United Methodist Church



- Mary Jo and Mike Sedlacek - Mas Anesthesia LLC
- SkillBuilders Fund
- Vivian & Hymie J. Sosland Charitable Trust
- John W. & Effie E. Speas Memorial Trust, Bank of America, N.A., Trustee
- Tracy and Joseph Taylor
- United Way of Greater Kansas City
- Wyandotte Health Foundation
- Sara and John Yost

PARTNER HIGHLIGHT: MERCY & TRUTH



Pharmacy of Grace is proud to partner with our neighbors at [Mercy & Truth Healthcare Ministry](#) to provide Life-Changing Care to our community. Mercy & Truth evaluates patients' needs, offering compassionate, short-term treatment and building trusted, long-term relationships that promote healthier lives.



Through our partnership, Pharmacy of Grace and Mercy & Truth work together to negotiate lower medication costs for eligible patients, creating a sustainable impact that improves individual lives, families, and the broader community. We also deliver medications and provide patient counseling at their Shawnee clinic and hope to expand this in the near future.

COMMUNITY PARTNERSHIPS

Pharmacy of Grace relies on partnerships with hospitals, primary care safety net clinics, government agencies, and community organizations to provide referrals and vital resources to the uninsured patient population.

AcruKc/AccessKc
AdventHealth Shawnee Mission
Avenue of Life
Better Together – Argentine District
Catholic Charities of Northeast Kansas
Community Health Council of Wyandotte County
Confluence HRKC (Harm Reduction Collective)
El Centro
Fountain of Life
Heart to Heart International
Jay Docs and Landon Center on Aging, KU Medical Center
KC IRIS
KCK Community College
KCK Public Schools
Lift Up KC (Children's Mercy Hospital)
Project Eagle, KU Medical Center

Providence Medical Center
Resurrection, A United Methodist Church – Foodmobile
Swope Health
Unified Government Health Department
Unite Us
United Way of Greater Kansas City
Wyandotte County Recovery Collective
WyCo Healthlink



Making Meds More Accessible



Pharmacy of Grace

721 N 31 St. Ste #100
Kansas City, KS 66102
913-953-8260
PharmacyofGrace.org



Platinum
Transparency
2025

Candid.